



Our Central Sales Functions On-site Team is seeking to fill at the earliest practicable date the position as

Sales Manager (m/f/d)

Location: any Messer location in Europe

Reference number: 02/2025

Our benefits:

- A varied and challenging job in an international, successful and economically stable company where your commitment is valued
- Personal and professional development through targeted training programs
- Options for remote work

Your responsibilities:

- Acquisition of On-Site Projects, particularly cryogenic nitrogen generators, PSA- and membrane plants and hydrogen plants (SMR and Electrolyzer)
- Ongoing market and competitor monitoring, including establishing and maintaining a database within the Messer CRM system and the development of on-site plant concepts in cooperation with the engineering division
- Preparation of presentations and drafting bids on behalf of the Messer companies and its regional subsidiaries
- Provide training sessions for the sales force of Messer's subsidiaries, focusing on On-site acquisition
- Develop and review Messer's sales strategy for the On-site portfolio to ensure contract compliance and effective performance evaluation and continuous process improvement

Your qualifications:

- Academic degree in Engineering with strong business acumen and investment calculation competency
- At least three years of sales development and one year of project management experience
- Experience working in an international environment and a cross-functional team
- Interpersonal skills with a strong ability to communicate, being proactive and open minded
- Proficiency with MS Office
- Business fluent in English, German speaking skills is a plus
- Willingness to travel (approx. 20-30%)

Do you recognize yourself in this position and are you interested?

Then we look forward to receiving your application via email (in PDF format, max. 2 MB) to: recruiting.co@messergroup.com.

Messer is the world's largest privately held specialist for gases for use in industry, environmental protection, medicine, food, welding and cutting technology, 3D printing, construction, as well as research and science. Under the brand 'Messer - Gases for Life', the company offers products and services in Europe, Asia and America. The company focuses on diversity and mutual respect in the collaboration of its 11,500 employees.

>>Visit our [homepage](#) for further information about the company and other job openings.

>>[Here](#) you will find our **Data Protection Notice for Applications**